

## PRESS RELEASE

## GMSTEK, LLC Announces Launch of X-1FBO<sup>™</sup> System

Advanced System Designed to Drive Previously Unattainable Efficiencies and Real Time Access to Actionable Data for Fixed Based Operators ("FBOs)

CORAL GABLES, FL, October 28 – GMSTEK, LLC ("GMSTEK") today announced the launch of the X-1FBO System, an advanced, cloud-based, mobile and desktop-enabled management and payment processing system focused on Fixed Based Operators and designed for all of General Aviation. X-1FBO was built by a visionary team of FBO industry veterans and talented software engineers to take all of General Aviation from an historically reactive industry to a proactive industry through the power of X-1FBO. GMSTEK will be exhibiting at Booth 3821 at the NBAA beginning November 1 – 3. Visit and see the power of X-1FBO!

X-1FBO is an integrated system designed for the needs of all members of each FBO's team from the C-suite to the line. As information is created, it passes seamlessly from the creator through the system to everyone who needs access to it. Team members and managers at every level have easily configurable dashboards that enable them to access the information they need in real time and view it in a format that facilitates real time decision making.

Key modules include Fuel Management, Customer Service, Invoicing and Payment, Dispatch Management, Quality Control, Request on the Fly, Ramp Management and Line Service Technician Notification. X-1FBO is constantly enhancing and designing modules to facilitate improved customer service and enable better decisionmaking. Dashboards are configurable and easy to read for real time analysis and action. Each member of the team has access to only the information he/she is authorized to access. GMSTEK has filed multiple patent applications for X-1FBO.

According to George Reyes, Founder and CEO, "We have invested years and millions of dollars to develop a technologically advanced, easy to use and comprehensive management and payment system designed specifically for the General Aviation industry. Continued Reyes, "If you have been to one airport, you have been to one airport. Each one is fundamentally different. We have been to numerous FBOs, so we could build a technology that has the ability to adapt to each FBO's unique environment. There is nothing like X-1FBO on the market today."

Jim Wiley Vice President of Product development added, "We believe that X-1FBO will become the industry standard and help FBOs to attain new levels of efficiency and customer service, while driving growth. Our team is dedicated to a process of continuous improvement so that X-1FBO will always be the best, cutting edge system. In 2017, we expect to announce new technologies never before used by FBOs."

## About GMSTEK



GMSTEK is an IT company focused on the General Aviation industry. With a broad gauged management team that includes industry veterans, innovative system designers and financial experts, GMSTEK is ideally positioned to serve General Aviation. X-1FBO is a high tech, secure, comprehensive, end-to-end system that has been designed to enable FBOs to operate efficiently and to drive higher margins and growth. GMSTEK has a metrics driven management style, customer-centric focus, stress on best in class software, and a strong commitment to remaining ahead of the curve with the latest technology and a committed team.

## **Media and Investor Contacts**

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